

# Akash Pandey

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## About Me

With more than 11 years experience across business areas, I bring the rare capability to complement strategic thinking with strong execution and project management skills to deliver business outcomes. I have consulted with multiple clients across leading Indian IT firms and enabled them to make informed decisions through insights powered by data and analytics. I possess good communication and interpersonal skills, motivating work ethic and the ability to deliver outcomes as an individual contributor in a matrixed environment or leading teams and efforts during ambiguity. Working in a startup environment has helped me develop my capabilities holistically across different areas across Business Development, Project Management, Service Delivery and Account Management. I personally strive for excellence through continuous learning and taking a customer centric approach to problem solving that leads to effective and sustained outcomes.

## My Experience

JANUARY 2019 - PRESENT

Head of Production Operations - Inblox Network

- End to end project management responsibility for event lifecycles and operations including digital marketing and user adoption plans.
- Hosting company's Business events on a regular basis on the Airmeet platform.
- Responsible for Content Creation by managing video editors and content writers.
- Conducted 100+ webinars for students all across the world on Blockchain Technology.
- New customer acquisition through business development engagements and planning corporate events
- End to end Account Management responsibilities for current strategic revenue generating accounts to drive company topline. Managed 70% company revenue channel through accounts like Matic Network, WazirX.

JUNE 2017 - DECEMBER 2018

Talent Manager, Canvas Laugh Club

- Responsible for Project Managing Open Mics in India for Canvas Laugh Club, the only comedy club in the country.
- Revamped the website and the mobile app that increased the monthly revenue for the business by 50%
- Responsible for managing talent, both local and international, based on analytics and advising CEO on deciding the talent strategy and business roadmap.
- Performed Stand Up myself at numerous occasions with some marquee names in the Industry.
- Strategic Projects initiated and in pipeline - opened a new club in Noida, designed revenue model for Comedy School.

JULY 2015 - JUNE 2017

Senior IT Analyst, Accenture

- Led a team of 15 people as an Assistant Project Manager in the Supply Chain Domain.
- Assisted Team leads in reporting, decision making and resolving escalations
- Worked with senior management to deliver and execute action plans to improve process efficiency.
- Upskilled team members by training them on SQL and Tableau to support our clients effectively.
- Proposed and implemented cost effective solutions to clients by providing technical guidance around process automation

OCTOBER 2012 - JUNE 2015

IT Analyst, TCS

- Part of the Change Management Team in Investment Banking Domain
- Responsible for delivering successful business outcomes and strategic initiatives throughout the lifecycle of the project
- Accountable for delivering and presenting weekly reviews to clients and providing root cause analysis and action plans for improving service delivery.
- Project manage initiatives through stakeholder engagement and delivering outcomes in a matrixed environment through cross collaboration across different teams and partners.
- Implemented an Automation roadmap for the entire reporting of Wealth Management Domain and created dashboards for easy data navigation by the clients.

MARCH 2010 - SEPTEMBER 2012

Associate, Synechron

- Led engagements with clients for requirement gathering and delivering design documents.
- Project Management responsibilities for strategic initiatives within a program to deliver business outcomes.
- Source system analysis and working on ETL strategy in collaboration with the client group.
- Providing quick solutions to the failures in workflow led in client appreciation and was rewarded with a certificate of excellence.

JULY 2008 - FEBRUARY 2010

Systems Engineer, Infosys

- Customer facing role with responsibilities around user access management and ensuring seamless service delivery for infrastructure management through backup of ETL/ Reporting repositories (Dev/QA/Prod), version upgrades and installation of patches.
- Got spot of the month award twice from the client for resolving complex issues.

## **Education**

AUGUST 2004 - JUNE 2008

Bachelor of Engineering, VIT - Pune