

RESUME

Kulwinder

E-Mail:

dhiman.kulwinder73@gmail.com

Phone: +7018237589

OBJECTIVE

To obtain a challenging position in an organisation in which I am able to utilize my knowledge and skills for the better growth of your company.

TECHNICAL SKILL SUMMARY

- ☐ Having Professional Experience of 3.5 year In IT Industry in **Online bidding**.
- ☐ Having strong knowledge of **HTML, CSS, PHP, Wordpress, Mysql** etc.

EXPERIENCE

- Having Professional Experience of 3.5 years in **Online bidding** on Upwork at Netforth Software Solution Pvt Ltd. From August 2016 – Present.
- ☐ **Responsibilities:**
 - Developed strategies to expand client base in international market.
 - Negotiate with clients to get bids down to reasonable offers.
 - Collaborated with decision makers for various business development processes.
 - Analyzed client's requirements and provided appropriate bidding solutions.
 - Implemented various activities to achieve marketing objectives.
 - Facilitated bidding on various portals.

HIGHLIGHTS OF QUALIFICATIONS:

- Exceptional experience in bidding online and generating revenue.
- Good understanding of online bidding process.
- Familiarity with PPH and freelancer bidding process.
- Ability to estimate the project price based on the requirement gathered.
- Ability to facilitate all interpersonal communication.
- Ability to interact with clients efficiently.

RESUME

EDUCATION

QUALIFICATION	UNIVERSITY / BOARD	COLLEGE/SCHOOL	YEAR OF PASSING	PER(%)
MCA	Ignou	Ignou	Puring	
BCA	HPU	SVSD PG College	2012	68%
12 TH	HPBOSE	DAV. Sr. Sec. School	2009	60%
10 TH	HPBOSE	DAV. Sr. Sec. School	2007	53%

STRENGTH

- ★ Sincere, Hard Working, Punctual on Time and Committed.
- ★ Self Motivated, able to take challenges
- ★ Good Interpersonal skills, willing to take challenges in Team Work.
- ★ Positive attitude towards learning new things and acquiring more knowledge.

PERSONAL PROFILE

Name : **Kulwinder Kumar**
Date of Birth : 24-02-1991
Languages Known : English, Hindi and Punjabi
Nationality : Indian
Current Address : **Mohali (PB)**

Declaration:

I hereby declare that all the above-furnished information regarding me is all correct and true to the best of my knowledge.

Date:

Place: Mohali

(kulwinder Kumar)