

# Ketan Saurav

D.O.B.:- 03.09.1998

#### CONTACT



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#### CAREER OBJECTIVE

Being creative and charismatic with eloquent communication skills, seeking for opportunities to enhance my core skills and adorn my profile with experiences to provide it a broader outlook.

#### **WORK SAMPLES**

https://tellmeyourstory.in/nh48

http://tellmeyourstory.in/glad-we-met-sad-we-

met/

https://www.youtube.com/watch?v=l\_7gZAJ66bU

### **EDUCATION**

2014 X (Secondary)Indian Certificate of Secondary EducationPercentage: 77%

2016 XII (Senior Secondary),Central Board of Secondary EducationPercentage: 73%

2019 Bachelor of Business Administration FBA, GLS University CGPA: 7.5

### **INTERNSHIPS**

Business Development (Sales)
 Khelo.club
 (January 2017 – March 2017)
 Approached potential sports institutes and catalogued them on Khelo.club

#### **PROJECTS**

Examined production system of wide range of spices and food products at Ramdev food products Pvt. Ltd. and prepared a report for the same

## POSITION OF RESPONSIBILITY

Steered International delegates throughout entire exhibition and B2B meetings at Vibrant Ceramics Expo and Summit 2016, Gujarat

Coordinated various sets of events at a national level management fest, Vishleshan+, conducted by NRBBA of GLS University

#### **SKILLS**

- MS-Office
- Email Creation
- CRM
- Google Analytics
- Social Media Marketing
- SEO (Beginner)
- Creative Writing
- Communication & Presentation
- Outbound Marketing

#### PROFICIENT IN:

- English
- Hindi

#### **ACHIEVEMENTS**

- Secured 1st position in Interview Zone at Advent 2017, organized by K.S. School of Business Management, Gujarat University
- Secured Runner's up trophy in Global-opoly at Arthvaad 2017, organized by Ahmedabad University
- Secured 1st position in Logo Making at Spandan 2018, organized by NRBBA, GLS University
- Secured 1st position in Story Writing at Spandan 2018, organized by NRBBA, GLS University
- Secured 3rd position in Debate at Spandan
   2018, organized by NRBBA, GLS University

#### **WORK EXPERIENCE**

Business Development Representative
 Altudo (Gurgaon, India)

(September 2019 – Present)
Experienced Outbound Marketing while
working in the Digital Marketing and (IT)
Services industry. Skilled in Customer
Relationship Management (CRM), Content
Management Systems (CMS), Custom CMS
Development, and SaaS.

Market: North America