

Girish Kant Sood

Business Developer

Efficient & effective Business Development professional with over 1.5 years experience & a validated history of working in IT service industry based on Web & Mobile App development. Good know how about full stack development & associated technical stack & frameworks. Skilled in Real Time Bidding (RTB) on various online job portals, proposal development, lead management, client communication.

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📍 Chandigarh

🌐 [linkedin.com/in/girish-kant-sood-13a4a718a](https://www.linkedin.com/in/girish-kant-sood-13a4a718a)

WORK EXPERIENCE

Business Developer

Geek Informatic & Technologies Pvt. Ltd.

07/2019 – 04/2020

Panchkula

Job Role:

- Generating new leads for Web & Mobile development.
- Bidding on online platforms (Upwork, Guru, Freelancer & PPH).
- Developing proposals for Mobile & Web projects in addition to quotes, Tracking Invoices.
- Profiles & portfolio managements on job portals.
- Client communication through Email, Skype, Linked In, Whatsapp.

Jr Business Developer

Emilence Pvt. Ltd.

12/2018 – 07/2019

Mohali

Job Role:

- Generating & Identifying new leads.
- Online bidding on platforms (Upwork & Freelancer).
- Proposal development.
- Content Writing (Blogs).
- Client communication though Email & Whatsapp.

EDUCATION

Bachelor of Computer Application (BCA)

Panjab University

07/2013 – 06/2016

60%

Senior Secondary

SD Public School, Sector 32, Chandigarh

04/2011 – 04/2012

60.4%

Matriculation

St Xavier's Sr Sec School, Sec 44, Chandigarh

04/2009 – 04/2010

82.3%

SKILLS

Organized & Reliable

Time Management

Communication

Adaptable

Persistent

Flexibility

Application Knowledge

Lead Strategy

Research & Analysis

PERSONAL PROJECTS

Cryptocurrency -- Blog Article (04/2019 – Present)

Blockchain -- Blog Article (05/2019 – Present)

On-Demand Economy -- Blog Article (05/2019 – Present)

Impact of Mobile Applications -- Blog Article (06/2019 – Present)

Mobile Apps Design Architecture -- Blog Article (06/2019 – Present)

ACHIEVEMENTS

National Level Chess Player

LANGUAGES

English

Native or Bilingual Proficiency

Hindi

Native or Bilingual Proficiency

INTERESTS

Technologies & Gadgets

Gaming

Football

Chess

Music